

MD ANALYSIS

CA 1 May Analysis

GAT Constitutional Area 1 Leader: Open

July 2021 to May 2022 (11 months) Results

CA 1	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
New Clubs	106	67	55	115	71
Charter Members	3396	2197	1969	3447	2245
New Members	23303	22681	19065	16336	25261
Drops	37922	31840	30041	30660	29582
Net Growth	-8014	-3906	-6127	-8231	1390

May (Only Results)

CA 1	May-19	May-20	May-21	May-22
New Clubs	10	1	15	13
Charter Members	308	46	392	354
New Members	1876	611	2035	2353
Drops	3173	2257	2882	2751
Net Growth	-789	-1428	-179	157

Statement for 4th Quarter Results(previous 3 years)

CA 1	2018-2019 4th Qtr	2019-2020 4th Qtr	2020-2021 4th Qtr
New Clubs	45	31	48
Charter Members	1270	830	1349
New Members	7405	2465	7218
Drops	14661	12550	13190
Net Growth	-5126	-8529	-3599

MD Wise Analysis

MD	GMT Area	CA 1	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
2	Texas	New Clubs	0	0	9	8	6
		Charter Members	0	0	336	230	227
		New Members	0	0	2061	1837	2864
		Drops	0	0	3115	3190	2967
		Net Growth	0	0	-441	-908	508
3	Oklahoma	New Clubs	0	0	0	0	0
		Charter Members	0	0	2	4	0
		New Members	0	0	208	175	252
		Drops	0	0	426	497	366
		Net Growth	0	0	-142	-291	-65
8	Louisiana	New Clubs	0	0	1	1	1
		Charter Members	0	0	28	18	44
		New Members	0	0	208	179	209
		Drops	0	0	371	505	361
		Net Growth	0	0	-101	-274	-28
16	New Jersey	New Clubs	3	3	0	0	0
		Charter Members	86	82	0	0	0
		New Members	341	387	0	0	0
		Drops	495	431	0	0	0
		Net Growth	-19	114	0	0	0
20	Bermuda New York	New Clubs	6	3	0	0	0
		Charter Members	177	137	0	0	0
		New Members	982	1086	0	0	0
		Drops	1550	1356	0	0	0
		Net Growth	-290	23	0	0	0
22	Delaware District Of Columbia Maryland	New Clubs	1	0	0	0	0
		Charter Members	51	1	0	0	0
		New Members	459	443	0	0	0
		Drops	743	539	0	0	0
		Net Growth	-173	-38	0	0	0
23	Connecticut	New Clubs	5	0	0	0	0
		Charter Members	100	14	0	0	0
		New Members	328	318	0	0	0
		Drops	529	494	0	0	0
		Net Growth	-68	-137	0	0	0
33	Massachusetts	New Clubs	0	0	0	0	0
		Charter Members	4	6	0	0	0
		New Members	521	483	0	0	0
		Drops	718	677	0	0	0
		Net Growth	-132	-141	0	0	0
44	New Hampshire	New Clubs	2	1	0	0	0
		Charter Members	55	28	0	0	0
		New Members	177	160	0	0	0
		Drops	224	149	0	0	0
		Net Growth	17	56	0	0	0
42	Rhode Island	New Clubs	0	0	0	0	0
		Charter Members	0	1	0	0	0
		New Members	70	72	0	0	0
		Drops	92	57	0	0	0
		Net Growth	-16	19	0	0	0

			2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
45	New York Vermont	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	76	76	0	0	0
		Drops	96	98	0	0	0
		Net Growth	-7	-8	0	0	0
41	Maine	New Clubs	0	0	0	0	0
		Charter Members	0	3	0	0	0
		New Members	139	134	0	0	0
		Drops	167	154	0	0	0
		Net Growth	-19	0	0	0	0
Total	New Clubs	17	7	10	9	7	
	Charter Members	473	272	366	252	271	
	New Members	3093	3159	2477	2191	3325	
	Drops	4614	3955	3912	4192	3694	
	Net Growth	-707	-112	-684	-1473	415	

May (Only) Results

MD	GMT Area	CA 1	May-19	May-20	May-21	May-22
2	Texas	New Clubs	0	0	0	0
		Charter Members	0	4	18	5
		New Members	0	78	287	295
		Drops	0	155	223	270
		Net Growth	0	-37	111	55
3	Oklahoma	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	7	11	23
		Drops	0	17	51	33
		Net Growth	0	-10	-38	-9
8	Louisiana	New Clubs	0	0	0	0
		Charter Members	0	0	1	0
		New Members	0	4	24	20
		Drops	0	16	38	32
		Net Growth	0	-11	-12	-8
16	New Jersey	New Clubs	1	0	0	0
		Charter Members	26	0	0	0
		New Members	29	0	0	0
		Drops	72	0	0	0
		Net Growth	-15	0	0	0
20	Bermuda New York	New Clubs	0	0	0	0
		Charter Members	3	0	0	0
		New Members	90	0	0	0
		Drops	121	0	0	0
		Net Growth	-16	0	0	0
22	Delaware District Of Columbia Maryland	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	36	0	0	0
		Drops	50	0	0	0
		Net Growth	-10	0	0	0
23	Connecticut	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	30	0	0	0
		Drops	31	0	0	0
		Net Growth	6	0	0	0
33	Massachusetts	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	50	0	0	0
		Drops	89	0	0	0
		Net Growth	-33	0	0	0
44	New Hampshire	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	18	0	0	0
		Drops	18	0	0	0
		Net Growth	2	0	0	0

			May-19	May-20	May-21	May-22
42	Rhode Island	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	8	0	0	0
		Drops	8	0	0	0
		Net Growth	0	0	0	0
45	New York Vermont	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	11	0	0	0
		Drops	27	0	0	0
		Net Growth	-15	0	0	0
41	Maine	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	9	0	0	0
		Drops	13	0	0	0
		Net Growth	-4	0	0	0
Total		New Clubs	1	0	0	0
		Charter Members	30	4	19	5
		New Members	281	89	322	338
		Drops	429	188	312	335
		Net Growth	-85	-58	61	38

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2018-2019 4th Qtr	2019-2020 4th Qtr	2020-2021 4th Qtr
2	Texas	New Clubs	0	3	2
		Charter Members	0	71	70
		New Members	0	284	834
		Drops	0	1048	1121
		Net Growth	0	-613	-124
3	Oklahoma	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	19	44
		Drops	0	93	151
		Net Growth	0	-73	-92
8	Louisiana	New Clubs	0	0	0
		Charter Members	0	3	1
		New Members	0	12	68
		Drops	0	95	139
		Net Growth	0	-78	-45
16	New Jersey	New Clubs	3	0	0
		Charter Members	68	0	0
		New Members	163	0	0
		Drops	261	0	0
		Net Growth	-24	0	0
20	Bermuda New York	New Clubs	1	0	0
		Charter Members	27	0	0
		New Members	404	0	0
		Drops	586	0	0
		Net Growth	-119	0	0
22	Delaware District Of Columbia Maryland	New Clubs	1	0	0
		Charter Members	27	0	0
		New Members	177	0	0
		Drops	258	0	0
		Net Growth	-36	0	0
23	Connecticut	New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	126	0	0
		Drops	234	0	0
		Net Growth	-96	0	0
33	Massachusetts	New Clubs	1	0	0
		Charter Members	26	0	0
		New Members	162	0	0
		Drops	363	0	0
		Net Growth	-160	0	0
44	New Hampshire	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	54	0	0
		Drops	103	0	0
		Net Growth	-43	0	0

			2018-2019 4th Qtr	2019-2020 4th Qtr	2020-2021 4th Qtr
42	Rhode Island	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	26	0	0
		Drops	39	0	0
		Net Growth	-12	0	0
45	New York Vermont	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	37	0	0
		Drops	89	0	0
		Net Growth	-48	0	0
41	Maine	New Clubs	1	0	0
		Charter Members	20	0	0
		New Members	43	0	0
		Drops	87	0	0
		Net Growth	-23	0	0
Total		New Clubs	7	3	2
		Charter Members	171	74	71
		New Members	1192	315	946
		Drops	2020	1236	1411
		Net Growth	-561	-764	-261

MD Wise Analysis

MD	GMT Area	CA 1	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
4	California	New Clubs	0	0	7	19	10
		Charter Members	0	0	288	701	401
		New Members	0	0	1790	1300	2502
		Drops	0	0	2320	2586	2307
		Net Growth	0	0	-8	-386	923
13	Ohio	New Clubs	1	1	0	0	0
		Charter Members	37	38	0	0	0
		New Members	663	645	0	0	0
		Drops	1175	1007	0	0	0
		Net Growth	-381	-247	0	0	0
14	Pennsylvania Unknown	New Clubs	9	3	0	0	0
		Charter Members	271	77	0	0	0
		New Members	1197	1085	0	0	0
		Drops	1934	1709	0	0	0
		Net Growth	-317	-404	0	0	0
21	Arizona	New Clubs	0	0	0	5	0
		Charter Members	0	0	28	180	0
		New Members	0	0	251	251	0
		Drops	0	0	426	512	0
		Net Growth	0	0	-77	1	0
24	Virginia	New Clubs	3	3	0	0	0
		Charter Members	156	90	0	0	0
		New Members	506	442	0	0	0
		Drops	762	666	0	0	0
		Net Growth	-30	-86	0	0	0
29	West Virginia	New Clubs	1	1	0	0	0
		Charter Members	21	22	0	0	0
		New Members	224	276	0	0	0
		Drops	413	332	0	0	0
		Net Growth	-138	-7	0	0	0
36	California Oregon	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	0	0	307
		Drops	0	0	0	0	364
		Net Growth	0	0	0	0	-1
40	Arizona New Mexico	New Clubs	0	0	0	0	0
		Charter Members	0	0	1	0	0
		New Members	0	0	75	50	0
		Drops	0	0	87	79	0
		Net Growth	0	0	10	-22	0
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0	0	2
		Charter Members	0	0	0	0	44
		New Members	0	0	0	0	315
		Drops	0	0	0	0	288
		Net Growth	0	0	0	0	115
50	Hawaii	New Clubs	0	0	0	0	2
		Charter Members	0	0	3	2	48
		New Members	0	0	102	166	152
		Drops	0	0	157	123	187
		Net Growth	0	0	-32	72	40

			2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
46	California Nevada	New Clubs	0	0	0	1	0
		Charter Members	0	0	0	44	0
		New Members	0	0	100	88	0
		Drops	0	0	164	142	0
		Net Growth	0	0	-55	-1	0
Total	New Clubs	14	8	7	25	14	
	Charter Members	485	227	320	927	493	
	New Members	2590	2448	2318	1855	3276	
	Drops	4284	3714	3154	3442	3146	
	Net Growth	-866	-744	-162	-336	1077	

May (Only) Results

MD	GMT Area	CA 1	May-19	May-20	May-21	May-22
4	California	New Clubs	0	0	3	3
		Charter Members	0	6	102	64
		New Members	0	48	143	202
		Drops	0	184	189	257
		Net Growth	0	-108	68	21
13	Ohio	New Clubs	0	0	0	0
		Charter Members	5	0	0	0
		New Members	56	0	0	0
		Drops	137	0	0	0
		Net Growth	-71	0	0	0
14	Pennsylvania Unknown	New Clubs	1	0	0	0
		Charter Members	26	0	0	0
		New Members	76	0	0	0
		Drops	150	0	0	0
		Net Growth	-42	0	0	0
21	Arizona	New Clubs	0	0	0	0
		Charter Members	0	0	1	0
		New Members	0	7	26	0
		Drops	0	78	54	0
		Net Growth	0	-69	-25	0
24	Virginia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	37	0	0	0
		Drops	61	0	0	0
		Net Growth	-22	0	0	0
29	West Virginia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	41	0	0	0
		Drops	33	0	0	0
		Net Growth	8	0	0	0
36	California Oregon	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	25
		Drops	0	0	0	33
		Net Growth	0	0	0	-3
40	Arizona New Mexico	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	2	9	0
		Drops	0	10	6	0
		Net Growth	0	-7	3	0
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	36
		Drops	0	0	0	10
		Net Growth	0	0	0	30

			May-19	May-20	May-21	May-22
50	Hawaii	New Clubs	0	0	0	1
		Charter Members	0	0	0	22
		New Members	0	2	12	8
		Drops	0	16	5	8
		Net Growth	0	-13	8	23
46	California Nevada	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	1	6	0
		Drops	0	14	11	0
		Net Growth	0	-13	-4	0
Total		New Clubs	1	0	3	4
		Charter Members	31	6	103	86
		New Members	210	60	196	271
		Drops	381	302	265	308
		Net Growth	-127	-210	50	71

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2018-2019 4th Qtr	2019-2020 4th Qtr	2020-2021 4th Qtr
4	California	New Clubs	0	4	8
		Charter Members	0	130	249
		New Members	0	199	557
		Drops	0	1163	1102
		Net Growth	0	-750	-236
13	Ohio	New Clubs	0	0	0
		Charter Members	8	0	0
		New Members	227	0	0
		Drops	369	0	0
		Net Growth	-123	0	0
14	Pennsylvania Unknown	New Clubs	5	0	0
		Charter Members	120	0	0
		New Members	374	0	0
		Drops	782	0	0
		Net Growth	-243	0	0
21	Arizona	New Clubs	0	4	0
		Charter Members	0	125	5
		New Members	0	30	85
		Drops	0	296	279
		Net Growth	0	-108	-179
24	Virginia	New Clubs	0	0	0
		Charter Members	3	0	0
		New Members	127	0	0
		Drops	310	0	0
		Net Growth	-168	0	0
29	West Virginia	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	97	0	0
		Drops	159	0	0
		Net Growth	-57	0	0
40	Arizona New Mexico	New Clubs	0	0	1
		Charter Members	0	0	20
		New Members	0	9	22
		Drops	0	47	34
		Net Growth	0	-36	9
50	Hawaii	New Clubs	0	1	0
		Charter Members	0	16	0
		New Members	0	16	46
		Drops	0	132	68
		Net Growth	0	-91	-16
46	California Nevada	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	15	40
		Drops	0	56	76
		Net Growth	0	-33	-31

		2018-2019 4th Qtr	2019-2020 4th Qtr	2020-2021 4th Qtr
Total	New Clubs	5	9	9
	Charter Members	132	271	274
	New Members	825	269	750
	Drops	1620	1694	1559
	Net Growth	-591	-1018	-453

MD Wise Analysis

MD	GMT Area	CA 1	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
1	Illinois	New Clubs	4	1	0	0	0
		Charter Members	125	45	0	0	0
		New Members	877	976	0	0	0
		Drops	1551	1298	0	0	0
		Net Growth	-447	-146	0	0	0
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	1	3	0
		Charter Members	0	0	36	69	4
		New Members	0	0	377	205	317
		Drops	0	0	603	407	336
		Net Growth	0	0	-134	-98	11
5M	Manitoba Minnesota Ontario	New Clubs	0	0	3	11	2
		Charter Members	0	0	79	308	70
		New Members	0	0	1145	742	1419
		Drops	0	0	1564	1612	1399
		Net Growth	0	0	-209	-457	205
11	Michigan	New Clubs	2	3	0	0	0
		Charter Members	107	81	0	0	0
		New Members	796	795	0	0	0
		Drops	1187	1028	0	0	0
		Net Growth	-159	-47	0	0	0
25	Indiana	New Clubs	0	0	0	0	0
		Charter Members	11	6	0	0	0
		New Members	652	684	0	0	0
		Drops	1079	848	0	0	0
		Net Growth	-334	-80	0	0	0
43	Kentucky	New Clubs	0	1	0	0	0
		Charter Members	3	21	0	0	0
		New Members	290	299	0	0	0
		Drops	634	595	0	0	0
		Net Growth	-276	-247	0	0	0
10	Michigan	New Clubs	0	0	0	0	0
		Charter Members	3	0	0	0	0
		New Members	103	88	0	0	0
		Drops	131	128	0	0	0
		Net Growth	-19	-10	0	0	0
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0	0	0
		Charter Members	0	0	1	0	0
		New Members	0	0	214	0	0
		Drops	0	0	336	0	0
		Net Growth	0	0	-89	0	0
Total		New Clubs	6	5	4	14	2
		Charter Members	249	153	116	377	74
		New Members	2718	2842	1736	947	1736
		Drops	4582	3897	2503	2019	1735
		Net Growth	-1235	-530	-432	-555	216

May (Only) Results

MD	GMT Area	CA 1	May-19	May-20	May-21	May-22
1	Illinois	New Clubs	0	0	0	0
		Charter Members	4	0	0	0
		New Members	70	0	0	0
		Drops	144	0	0	0
		Net Growth	-65	0	0	0
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	1	0
		Charter Members	0	1	22	0
		New Members	0	6	8	31
		Drops	0	51	31	24
		Net Growth	0	-43	2	11
5M	Manitoba Minnesota Ontario	New Clubs	0	0	0	0
		Charter Members	0	0	2	10
		New Members	0	41	78	104
		Drops	0	128	124	117
		Net Growth	0	-81	-38	5
11	Michigan	New Clubs	0	0	0	0
		Charter Members	7	0	0	0
		New Members	49	0	0	0
		Drops	145	0	0	0
		Net Growth	-57	0	0	0
25	Indiana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	76	0	0	0
		Drops	94	0	0	0
		Net Growth	-16	0	0	0
43	Kentucky	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	24	0	0	0
		Drops	57	0	0	0
		Net Growth	-29	0	0	0
10	Michigan	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	9	0	0	0
		Drops	15	0	0	0
		Net Growth	-6	0	0	0
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	11	0	0
		Drops	0	34	0	0
		Net Growth	0	-21	0	0
Total		New Clubs	0	0	1	0
		Charter Members	11	1	24	10
		New Members	228	58	86	135
		Drops	455	213	155	141
		Net Growth	-173	-145	-36	16

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2018-2019 4th Qtr	2019-2020 4th Qtr	2020-2021 4th Qtr
1	Illinois	New Clubs	1	0	0
		Charter Members	26	0	0
		New Members	307	0	0
		Drops	568	0	0
		Net Growth	-192	0	0
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	1
		Charter Members	0	2	32
		New Members	0	43	50
		Drops	0	189	144
		Net Growth	0	-138	-51
5M	Manitoba Minnesota Ontario	New Clubs	0	0	2
		Charter Members	0	6	74
		New Members	0	133	368
		Drops	0	661	762
		Net Growth	0	-494	-285
11	Michigan	New Clubs	1	0	0
		Charter Members	35	0	0
		New Members	249	0	0
		Drops	499	0	0
		Net Growth	-163	0	0
25	Indiana	New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	308	0	0
		Drops	389	0	0
		Net Growth	-49	0	0
43	Kentucky	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	90	0	0
		Drops	206	0	0
		Net Growth	-112	0	0
10	Michigan	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	23	0	0
		Drops	64	0	0
		Net Growth	-38	0	0
C	Alberta British Columbia Northwest Territories	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	24	0
		Drops	0	95	0
		Net Growth	0	-65	0
Total		New Clubs	2	0	3
		Charter Members	63	8	106
		New Members	977	200	418
		Drops	1726	945	906
		Net Growth	-554	-697	-336

MD Wise Analysis

MD	GMT Area	CA 1	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	0	0
		Charter Members	0	3	0	0	0
		New Members	325	246	0	0	0
		Drops	521	425	0	0	0
		Net Growth	-145	-144	0	0	0
5M	Manitoba Minnesota Ontario	New Clubs	4	1	0	0	0
		Charter Members	102	44	0	0	0
		New Members	1176	1064	0	0	0
		Drops	1489	1410	0	0	0
		Net Growth	-73	-152	0	0	0
9	Iowa	New Clubs	1	1	0	0	0
		Charter Members	28	38	0	0	0
		New Members	478	458	0	0	0
		Drops	806	752	0	0	0
		Net Growth	-221	-184	0	0	0
14	Pennsylvania Unknown	New Clubs	0	0	5	10	4
		Charter Members	0	0	127	287	109
		New Members	0	0	903	747	1195
		Drops	0	0	1342	1632	1522
		Net Growth	0	0	-210	-499	-52
24	Virginia	New Clubs	0	0	0	0	0
		Charter Members	0	0	12	2	4
		New Members	0	0	336	286	403
		Drops	0	0	651	616	661
		Net Growth	0	0	-241	-253	-180
27	Wisconsin	New Clubs	3	2	0	0	0
		Charter Members	74	50	0	0	0
		New Members	1095	1122	0	0	0
		Drops	1603	1374	0	0	0
		Net Growth	-304	-83	0	0	0
29	West Virginia	New Clubs	0	0	1	1	0
		Charter Members	0	0	48	30	1
		New Members	0	0	208	191	211
		Drops	0	0	429	292	419
		Net Growth	0	0	-129	-41	-189
Total		New Clubs	8	4	6	11	4
		Charter Members	204	135	187	319	114
		New Members	3074	2890	1447	1224	1809
		Drops	4419	3961	2422	2540	2602
		Net Growth	-743	-563	-580	-793	-421

May (Only) Results

MD	GMT Area	CA 1	May-19	May-20	May-21	May-22
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	23	0	0	0
		Drops	38	0	0	0
		Net Growth	-9	0	0	0
5M	Manitoba Minnesota Ontario	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	97	0	0	0
		Drops	119	0	0	0
		Net Growth	-18	0	0	0
9	Iowa	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	28	0	0	0
		Drops	70	0	0	0
		Net Growth	-39	0	0	0
14	Pennsylvania Unknown	New Clubs	0	0	2	1
		Charter Members	0	0	36	33
		New Members	0	17	94	100
		Drops	0	91	207	145
		Net Growth	0	-71	-56	-5
24	Virginia	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	0	4	42	34
		Drops	0	36	68	59
		Net Growth	0	-27	-9	-22
27	Wisconsin	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	93	0	0	0
		Drops	162	0	0	0
		Net Growth	-62	0	0	0
29	West Virginia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	6	20	21
		Drops	0	28	21	35
		Net Growth	0	-20	-1	-8
Total		New Clubs	0	0	2	1
		Charter Members	1	1	36	33
		New Members	241	27	156	155
		Drops	389	155	296	239
		Net Growth	-128	-118	-66	-35

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2018-2019 4th Qtr	2019-2020 4th Qtr	2020-2021 4th Qtr
5	North Dakota Saskatchewan South Dakota	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	53	0	0
		Drops	183	0	0
		Net Growth	-119	0	0
5M	Manitoba Minnesota Ontario	New Clubs	0	0	0
		Charter Members	3	0	0
		New Members	333	0	0
		Drops	610	0	0
		Net Growth	-247	0	0
9	Iowa	New Clubs	2	0	0
		Charter Members	48	0	0
		New Members	138	0	0
		Drops	346	0	0
		Net Growth	-143	0	0
14	Pennsylvania Unknown	New Clubs	0	4	4
		Charter Members	0	78	99
		New Members	0	70	286
		Drops	0	476	732
		Net Growth	0	-309	-298
24	Virginia	New Clubs	0	0	1
		Charter Members	0	5	21
		New Members	0	33	137
		Drops	0	233	304
		Net Growth	0	-174	-115
27	Wisconsin	New Clubs	1	0	0
		Charter Members	25	0	0
		New Members	326	0	0
		Drops	576	0	0
		Net Growth	-193	0	0
29	West Virginia	New Clubs	0	0	0
		Charter Members	0	4	0
		New Members	0	26	65
		Drops	0	128	143
		Net Growth	0	-95	-72
Total		New Clubs	3	4	5
		Charter Members	76	87	120
		New Members	850	129	488
		Drops	1715	837	1179
		Net Growth	-702	-578	-485

MD Wise Analysis

MD	GMT Area	CA 1	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
1	Illinois	New Clubs	0	0	1	7	2
		Charter Members	0	0	34	206	43
		New Members	0	0	785	580	896
		Drops	0	0	1206	1322	1197
		Net Growth	0	0	-299	-411	-139
12	Tennessee	New Clubs	3	1	0	0	0
		Charter Members	142	29	0	0	0
		New Members	485	466	0	0	0
		Drops	740	640	0	0	0
		Net Growth	-40	-106	0	0	0
18	Georgia	New Clubs	1	1	0	0	0
		Charter Members	30	29	0	0	0
		New Members	313	328	0	0	0
		Drops	592	536	0	0	0
		Net Growth	-209	-145	0	0	0
27	Wisconsin	New Clubs	0	0	0	5	1
		Charter Members	0	0	6	117	18
		New Members	0	0	1007	937	1320
		Drops	0	0	1337	1381	1345
		Net Growth	0	0	-229	-239	137
30	Mississippi	New Clubs	1	0	0	0	0
		Charter Members	29	10	0	0	0
		New Members	229	146	0	0	0
		Drops	372	224	0	0	0
		Net Growth	-85	-36	0	0	0
31	North Carolina	New Clubs	1	2	0	0	0
		Charter Members	31	51	0	0	0
		New Members	383	379	0	0	0
		Drops	858	644	0	0	0
		Net Growth	-382	-148	0	0	0
32	South Carolina	New Clubs	0	2	0	0	0
		Charter Members	1	69	0	0	0
		New Members	289	243	0	0	0
		Drops	435	386	0	0	0
		Net Growth	-101	-43	0	0	0
34	Alabama	New Clubs	1	2	0	0	0
		Charter Members	44	51	0	0	0
		New Members	230	274	0	0	0
		Drops	408	318	0	0	0
		Net Growth	-102	21	0	0	0
35	Aruba Bahamas Florida	New Clubs	4	4	0	0	0
		Charter Members	110	139	0	0	0
		New Members	540	565	0	0	0
		Drops	1080	748	0	0	0
		Net Growth	-273	105	0	0	0
51	Puerto Rico U S Virgin Islands	New Clubs	1	3	0	0	0
		Charter Members	38	76	0	0	0
		New Members	124	337	0	0	0
		Drops	454	442	0	0	0
		Net Growth	-278	9	0	0	0

			2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
60	Various	New Clubs	2	2	0	0	0
		Charter Members	70	61	0	0	0
		New Members	124	187	0	0	0
		Drops	301	318	0	0	0
		Net Growth	-86	-11	0	0	0
10	Michigan	New Clubs	0	0	1	0	0
		Charter Members	0	0	22	1	0
		New Members	0	0	86	55	154
		Drops	0	0	153	105	119
		Net Growth	0	0	-30	-42	48
Total	New Clubs	14	17	2	12	3	
	Charter Members	495	515	62	324	61	
	New Members	2717	2925	1878	1572	2370	
	Drops	5240	4256	2696	2808	2661	
	Net Growth	-1556	-354	-558	-692	46	

May (Only) Results

MD	GMT Area	CA 1	May-19	May-20	May-21	May-22
1	Illinois	New Clubs	0	0	0	1
		Charter Members	0	1	9	15
		New Members	0	21	62	61
		Drops	0	120	125	66
		Net Growth	0	-94	-14	13
12	Tennessee	New Clubs	1	0	0	0
		Charter Members	25	0	0	0
		New Members	45	0	0	0
		Drops	43	0	0	0
		Net Growth	27	0	0	0
18	Georgia	New Clubs	1	0	0	0
		Charter Members	24	0	0	0
		New Members	21	0	0	0
		Drops	42	0	0	0
		Net Growth	4	0	0	0
27	Wisconsin	New Clubs	0	0	1	0
		Charter Members	0	0	14	0
		New Members	0	28	110	112
		Drops	0	85	150	175
		Net Growth	0	-53	-11	-54
30	Mississippi	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	9	0	0	0
		Drops	25	0	0	0
		Net Growth	-16	0	0	0
31	North Carolina	New Clubs	1	0	0	0
		Charter Members	25	0	0	0
		New Members	32	0	0	0
		Drops	78	0	0	0
		Net Growth	-20	0	0	0
32	South Carolina	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	30	0	0	0
		Drops	39	0	0	0
		Net Growth	-2	0	0	0
34	Alabama	New Clubs	1	0	0	0
		Charter Members	30	0	0	0
		New Members	26	0	0	0
		Drops	17	0	0	0
		Net Growth	42	0	0	0
35	Aruba Bahamas Florida	New Clubs	0	0	0	0
		Charter Members	2	0	0	0
		New Members	45	0	0	0
		Drops	69	0	0	0
		Net Growth	-14	0	0	0

			May-19	May-20	May-21	May-22
51	Puerto Rico U S Virgin Islands	New Clubs	1	0	0	0
		Charter Members	24	0	0	0
		New Members	37	0	0	0
		Drops	34	0	0	0
		Net Growth	31	0	0	0
60	Various	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	8	0	0	0
		Drops	44	0	0	0
		Net Growth	-32	0	0	0
10	Michigan	New Clubs	0	0	0	0
		Charter Members	0	0	1	0
		New Members	0	1	5	23
		Drops	0	10	6	8
		Net Growth	0	-9	0	15
Total		New Clubs	5	0	1	1
		Charter Members	130	1	24	15
		New Members	253	50	177	196
		Drops	391	215	281	249
		Net Growth	20	-156	-25	-26

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2018-2019 4th Qtr	2019-2020 4th Qtr	2020-2021 4th Qtr
1	Illinois	New Clubs	0	0	1
		Charter Members	0	1	58
		New Members	0	60	278
		Drops	0	569	464
		Net Growth	0	-492	-62
12	Tennessee	New Clubs	1	0	0
		Charter Members	29	0	0
		New Members	138	0	0
		Drops	255	0	0
		Net Growth	-79	0	0
18	Georgia	New Clubs	1	0	0
		Charter Members	27	0	0
		New Members	114	0	0
		Drops	207	0	0
		Net Growth	-51	0	0
27	Wisconsin	New Clubs	0	0	6
		Charter Members	0	1	168
		New Members	0	128	440
		Drops	0	486	580
		Net Growth	0	-325	65
30	Mississippi	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	39	0	0
		Drops	142	0	0
		Net Growth	-98	0	0
31	North Carolina	New Clubs	2	0	0
		Charter Members	50	0	0
		New Members	116	0	0
		Drops	293	0	0
		Net Growth	-109	0	0
32	South Carolina	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	70	0	0
		Drops	172	0	0
		Net Growth	-85	0	0
34	Alabama	New Clubs	1	0	0
		Charter Members	32	0	0
		New Members	81	0	0
		Drops	89	0	0
		Net Growth	30	0	0
35	Aruba Bahamas Florida	New Clubs	1	0	0
		Charter Members	48	0	0
		New Members	194	0	0
		Drops	551	0	0
		Net Growth	-268	0	0

			2018-2019 4th Qtr	2019-2020 4th Qtr	2020-2021 4th Qtr
51	Puerto Rico U S Virgin Islands	New Clubs	5	0	0
		Charter Members	123	0	0
		New Members	193	0	0
		Drops	175	0	0
		Net Growth	165	0	0
60	Various	New Clubs	1	0	0
		Charter Members	28	0	0
		New Members	108	0	0
		Drops	140	0	0
		Net Growth	3	0	0
10	Michigan	New Clubs	0	1	0
		Charter Members	0	22	1
		New Members	0	4	19
		Drops	0	63	57
		Net Growth	0	-35	-35
Total		New Clubs	12	1	7
		Charter Members	337	24	227
		New Members	1053	192	737
		Drops	2024	1118	1101
		Net Growth	-492	-852	-32

MD Wise Analysis

MD	GMT Area	CA 1	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
2	Texas	New Clubs	18	12	0	0	0
		Charter Members	598	399	0	0	0
		New Members	2636	2486	0	0	0
		Drops	4349	3339	0	0	0
		Net Growth	-807	-151	0	0	0
3	Oklahoma	New Clubs	0	0	0	0	0
		Charter Members	8	0	0	0	0
		New Members	336	298	0	0	0
		Drops	522	421	0	0	0
		Net Growth	-132	-94	0	0	0
7	Arkansas	New Clubs	1	0	0	0	0
		Charter Members	26	1	0	0	0
		New Members	269	248	0	0	0
		Drops	402	378	0	0	0
		Net Growth	-68	-104	0	0	0
8	Louisiana	New Clubs	1	0	0	0	0
		Charter Members	27	24	0	0	0
		New Members	241	303	0	0	0
		Drops	474	402	0	0	0
		Net Growth	-186	-43	0	0	0
16	New Jersey	New Clubs	0	0	2	2	2
		Charter Members	0	0	52	54	45
		New Members	0	0	230	202	280
		Drops	0	0	424	376	360
		Net Growth	0	0	-68	-46	12
20	Bermuda New York	New Clubs	0	0	4	7	6
		Charter Members	0	0	151	182	192
		New Members	0	0	875	700	1180
		Drops	0	0	1420	1257	1209
		Net Growth	0	0	-249	-269	307
22	Delaware District Of Columbia Maryland	New Clubs	0	0	1	1	1
		Charter Members	0	0	39	75	29
		New Members	0	0	330	239	488
		Drops	0	0	605	577	550
		Net Growth	0	0	-175	-213	18
26	Missouri	New Clubs	1	1	0	0	0
		Charter Members	31	33	0	0	0
		New Members	618	497	0	0	0
		Drops	963	905	0	0	0
		Net Growth	-241	-300	0	0	0
Total		New Clubs	21	13	7	10	9
		Charter Members	690	457	242	311	266
		New Members	4100	3832	1435	1141	1948
		Drops	6710	5445	2449	2210	2119
		Net Growth	-1434	-692	-492	-528	337

May (Only) Results

MD	GMT Area	CA 1	May-19	May-20	May-21	May-22
2	Texas	New Clubs	1	0	0	0
		Charter Members	43	0	0	0
		New Members	244	0	0	0
		Drops	296	0	0	0
		Net Growth	11	0	0	0
3	Oklahoma	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	17	0	0	0
		Drops	33	0	0	0
		Net Growth	-16	0	0	0
7	Arkansas	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	23	0	0	0
		Drops	30	0	0	0
		Net Growth	-6	0	0	0
8	Louisiana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	30	0	0	0
		Drops	41	0	0	0
		Net Growth	-11	0	0	0
16	New Jersey	New Clubs	0	1	0	0
		Charter Members	0	25	0	0
		New Members	0	10	19	21
		Drops	0	23	45	29
		Net Growth	0	12	-24	-8
20	Bermuda New York	New Clubs	0	0	2	1
		Charter Members	0	1	53	28
		New Members	0	32	70	89
		Drops	0	137	90	109
		Net Growth	0	-93	43	11
22	Delaware District Of Columbia Maryland	New Clubs	0	0	1	0
		Charter Members	0	0	47	0
		New Members	0	4	29	34
		Drops	0	34	59	31
		Net Growth	0	-26	19	8
26	Missouri	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	38	0	0	0
		Drops	47	0	0	0
		Net Growth	-3	0	0	0
Total		New Clubs	1	1	3	1
		Charter Members	44	26	100	28
		New Members	352	46	118	144
		Drops	447	194	194	169
		Net Growth	-25	-107	38	11

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2018-2019 4th Qtr	2019-2020 4th Qtr	2020-2021 4th Qtr
2	Texas	New Clubs	5	0	0
		Charter Members	182	0	0
		New Members	737	0	0
		Drops	1412	0	0
		Net Growth	-415	0	0
3	Oklahoma	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	75	0	0
		Drops	201	0	0
		Net Growth	-117	0	0
7	Arkansas	New Clubs	1	0	0
		Charter Members	27	0	0
		New Members	112	0	0
		Drops	155	0	0
		Net Growth	-9	0	0
8	Louisiana	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	111	0	0
		Drops	172	0	0
		Net Growth	-57	0	0
16	New Jersey	New Clubs	0	2	0
		Charter Members	0	51	0
		New Members	0	37	81
		Drops	0	337	167
		Net Growth	0	-242	-75
20	Bermuda New York	New Clubs	0	1	3
		Charter Members	0	37	87
		New Members	0	175	294
		Drops	0	631	688
		Net Growth	0	-376	-266
22	Delaware District Of Columbia Maryland	New Clubs	0	2	2
		Charter Members	0	49	65
		New Members	0	36	104
		Drops	0	256	278
		Net Growth	0	-157	-95
26	Missouri	New Clubs	1	0	0
		Charter Members	23	0	0
		New Members	134	0	0
		Drops	365	0	0
		Net Growth	-184	0	0
Total		New Clubs	7	5	5
		Charter Members	233	137	152
		New Members	1169	248	479
		Drops	2305	1224	1133
		Net Growth	-782	-775	-436

MD Wise Analysis

MD	GMT Area	CA 1	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
6	Colorado	New Clubs	0	1	0	0	1
		Charter Members	0	36	0	0	40
		New Members	275	205	199	144	204
		Drops	369	403	328	311	325
		Net Growth	-56	-127	-94	-139	-45
17	Kansas	New Clubs	1	0	0	0	0
		Charter Members	22	3	0	0	0
		New Members	356	327	213	0	0
		Drops	531	516	431	0	0
		Net Growth	-121	-136	-181	0	0
21	Arizona	New Clubs	0	1	0	0	0
		Charter Members	16	27	0	0	0
		New Members	317	325	0	0	0
		Drops	529	409	0	0	0
		Net Growth	-97	9	0	0	0
28	Utah	New Clubs	0	0	0	0	0
		Charter Members	0	1	0	0	0
		New Members	73	69	0	0	0
		Drops	132	125	0	0	0
		Net Growth	-53	-47	0	0	0
38	Nebraska	New Clubs	1	0	0	0	0
		Charter Members	21	5	2	0	0
		New Members	221	169	106	130	161
		Drops	307	293	213	257	230
		Net Growth	-53	-107	-86	-113	-62
40	Arizona New Mexico	New Clubs	1	0	0	0	0
		Charter Members	24	0	0	0	0
		New Members	107	72	0	0	0
		Drops	164	158	0	0	0
		Net Growth	-23	-76	0	0	0
15	Wyoming	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	57	78	55	61	70
		Drops	111	92	92	112	81
		Net Growth	-50	-9	-33	-35	7
37	Montana	New Clubs	0	0	1	0	0
		Charter Members	0	0	20	0	0
		New Members	0	0	106	87	115
		Drops	0	0	138	117	139
		Net Growth	0	0	1	-20	-9
Total		New Clubs	3	2	1	0	1
		Charter Members	83	72	22	0	40
		New Members	1406	1245	679	422	550
		Drops	2143	1996	1202	797	775
		Net Growth	-453	-493	-393	-307	-109

May (Only) Results

MD	GMT Area	CA 1	May-19	May-20	May-21	May-22
6	Colorado	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	8	6	20	22
		Drops	33	23	42	28
		Net Growth	-25	-17	-20	-6
17	Kansas	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	27	4	0	0
		Drops	64	45	0	0
		Net Growth	-34	-34	0	0
21	Arizona	New Clubs	0	0	0	0
		Charter Members	2	0	0	0
		New Members	22	0	0	0
		Drops	94	0	0	0
		Net Growth	-57	0	0	0
28	Utah	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	2	0	0	0
		Drops	17	0	0	0
		Net Growth	-14	0	0	0
38	Nebraska	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	16	5	15	20
		Drops	26	12	16	12
		Net Growth	-10	-6	0	8
40	Arizona New Mexico	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	14	0	0	0
		Drops	13	0	0	0
		Net Growth	1	0	0	0
15	Wyoming	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	7	2	10	4
		Drops	16	5	7	0
		Net Growth	-8	-3	4	4
37	Montana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	1	6	9
		Drops	0	6	5	15
		Net Growth	0	-5	1	-4
Total		New Clubs	0	0	0	0
		Charter Members	3	0	0	0
		New Members	96	18	51	55
		Drops	263	91	70	55
		Net Growth	-147	-65	-15	2

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2018-2019 4th Qtr	2019-2020 4th Qtr	2020-2021 4th Qtr
6	Colorado	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	64	38	55
		Drops	155	107	185
		Net Growth	-86	-66	-120
17	Kansas	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	85	17	0
		Drops	246	198	0
		Net Growth	-150	-170	0
21	Arizona	New Clubs	1	0	0
		Charter Members	24	0	0
		New Members	101	0	0
		Drops	374	0	0
		Net Growth	-204	0	0
28	Utah	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	12	0	0
		Drops	42	0	0
		Net Growth	-24	0	0
38	Nebraska	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	52	12	70
		Drops	78	105	72
		Net Growth	-23	-88	4
40	Arizona New Mexico	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	34	0	0
		Drops	86	0	0
		Net Growth	-49	0	0
15	Wyoming	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	16	4	16
		Drops	35	35	25
		Net Growth	-17	-31	-7
37	Montana	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	6	30
		Drops	0	48	41
		Net Growth	0	-42	-9
Total		New Clubs	1	0	0
		Charter Members	27	0	0
		New Members	364	77	171
		Drops	1016	493	323
		Net Growth	-553	-397	-132

MD Wise Analysis

MD	GMT Area	CA 1	2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
4	California	New Clubs	19	7	0	0	0
		Charter Members	578	250	0	0	0
		New Members	2032	1816	0	0	0
		Drops	3381	2631	0	0	0
		Net Growth	-413	-309	0	0	0
19	British Columbia Idaho Washington	New Clubs	3	2	0	0	0
		Charter Members	84	60	10	0	0
		New Members	575	463	438	0	0
		Drops	810	654	758	0	0
		Net Growth	-72	-38	-221	0	0
21	Arizona	New Clubs	0	0	0	0	1
		Charter Members	0	0	0	0	33
		New Members	0	0	0	0	253
		Drops	0	0	0	0	381
		Net Growth	0	0	0	0	-19
28	Utah	New Clubs	0	0	0	0	0
		Charter Members	0	0	1	0	0
		New Members	0	0	62	31	62
		Drops	0	0	98	99	100
		Net Growth	0	0	-32	-64	-23
36	California Oregon	New Clubs	0	0	0	0	0
		Charter Members	8	6	1	1	0
		New Members	298	289	253	160	0
		Drops	485	342	361	383	0
		Net Growth	-122	19	-48	-163	0
39	Idaho Oregon	New Clubs	0	0	0	1	0
		Charter Members	1	0	8	24	0
		New Members	83	76	83	46	129
		Drops	176	187	172	123	189
		Net Growth	-80	-100	-57	-36	-56
40	Arizona New Mexico	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	0	0	0	0	80
		Drops	0	0	0	0	120
		Net Growth	0	0	0	0	-32
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0	0	0
		Charter Members	2	7	0	1	0
		New Members	283	246	0	208	0
		Drops	458	323	0	313	0
		Net Growth	-146	-55	0	-85	0
50	Hawaii	New Clubs	0	1	0	0	0
		Charter Members	1	20	0	0	0
		New Members	108	147	0	0	0
		Drops	199	153	0	0	0
		Net Growth	-62	29	0	0	0
46	California Nevada	New Clubs	1	1	0	0	0
		Charter Members	43	23	0	0	3
		New Members	127	151	0	0	153
		Drops	286	163	0	0	175
		Net Growth	-99	31	0	0	6

			2017-2018	2018-2019	2019-2020	2020-2021	2021-2022
37	Montana	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	0
		New Members	99	152	0	0	0
		Drops	135	163	0	0	0
		Net Growth	-26	5	0	0	0
Total	New Clubs	23	11	0	1	1	
	Charter Members	717	366	20	26	36	
	New Members	3605	3340	836	445	677	
	Drops	5930	4616	1389	918	965	
	Net Growth	-1020	-418	-358	-348	-124	

May (Only) Results

MD	GMT Area	CA 1	May-19	May-20	May-21	May-22
4	California	New Clubs	1	0	0	0
		Charter Members	36	0	0	0
		New Members	93	0	0	0
		Drops	255	0	0	0
		Net Growth	-115	0	0	0
19	British Columbia Idaho Washington	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	34	13	0	0
		Drops	59	61	0	0
		Net Growth	-20	-39	0	0
21	Arizona	New Clubs	0	0	0	0
		Charter Members	0	0	0	1
		New Members	0	0	0	18
		Drops	0	0	0	58
		Net Growth	0	0	0	-35
28	Utah	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	10	4
		Drops	0	3	12	4
		Net Growth	0	-3	-2	1
36	California Oregon	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	26	21	22	0
		Drops	24	22	27	0
		Net Growth	5	1	-2	0
39	Idaho Oregon	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	5	4	2	9
		Drops	25	18	1	12
		Net Growth	-20	-14	2	-2
40	Arizona New Mexico	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	0	5
		Drops	0	0	0	25
		Net Growth	0	0	0	-19
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	19	0	15	0
		Drops	8	0	6	0
		Net Growth	11	0	9	0
50	Hawaii	New Clubs	1	0	0	0
		Charter Members	20	0	0	0
		New Members	10	0	0	0
		Drops	18	0	0	0
		Net Growth	13	0	0	0

			May-19	May-20	May-21	May-22
46	California Nevada	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	19	0	0	17
		Drops	17	0	0	24
		Net Growth	5	0	0	-6
37	Montana	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	9	0	0	0
		Drops	12	0	0	0
		Net Growth	-3	0	0	0
Total		New Clubs	2	0	0	0
		Charter Members	58	0	0	1
		New Members	215	38	49	53
		Drops	418	104	46	123
		Net Growth	-124	-55	7	-61

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2018-2019 4th Qtr	2019-2020 4th Qtr	2020-2021 4th Qtr
4	California	New Clubs	7	0	0
		Charter Members	181	0	0
		New Members	493	0	0
		Drops	1315	0	0
		Net Growth	-568	0	0
19	British Columbia Idaho Washington	New Clubs	0	0	0
		Charter Members	10	0	0
		New Members	144	49	0
		Drops	349	358	0
		Net Growth	-171	-287	0
28	Utah	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	10	12
		Drops	0	25	36
		Net Growth	0	-15	-23
36	California Oregon	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	91	33	65
		Drops	184	147	143
		Net Growth	-76	-107	-71
39	Idaho Oregon	New Clubs	0	0	0
		Charter Members	2	1	0
		New Members	18	16	18
		Drops	58	63	44
		Net Growth	-32	-34	-18
49	Alaska British Columbia Yukon Territory	New Clubs	0	0	0
		Charter Members	3	0	0
		New Members	82	0	61
		Drops	83	0	84
		Net Growth	8	0	-13
50	Hawaii	New Clubs	1	0	0
		Charter Members	34	0	0
		New Members	55	0	0
		Drops	102	0	0
		Net Growth	-10	0	0
46	California Nevada	New Clubs	0	0	0
		Charter Members	1	0	0
		New Members	40	0	0
		Drops	87	0	0
		Net Growth	-41	0	0
37	Montana	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	52	0	0
		Drops	57	0	0
		Net Growth	-1	0	0

		2018-2019 4th Qtr	2019-2020 4th Qtr	2020-2021 4th Qtr
Total	New Clubs	8	0	0
	Charter Members	231	1	0
	New Members	975	108	156
	Drops	2235	593	307
	Net Growth	-891	-443	-125

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022
11	Michigan	New Clubs	2	7	1
		Charter Members	95	150	37
		New Members	553	574	991
		Drops	865	989	999
		Net Growth	-128	-199	186
13	Ohio	New Clubs	2	4	2
		Charter Members	58	104	67
		New Members	548	407	719
		Drops	948	1035	964
		Net Growth	-255	-454	-99
25	Indiana	New Clubs	0	1	1
		Charter Members	2	39	32
		New Members	526	391	617
		Drops	707	904	887
		Net Growth	-106	-366	-111
Total		New Clubs	4	12	4
		Charter Members	155	293	136
		New Members	1627	1372	2327
		Drops	2520	2928	2850
		Net Growth	-489	-1019	-24

May (Only) Results

MD	GMT Area	CA 1	May-20	May-21	May-22
11	Michigan	New Clubs	0	1	1
		Charter Members	0	26	21
		New Members	28	45	134
		Drops	49	137	125
		Net Growth	-19	-63	37
13	Ohio	New Clubs	0	1	0
		Charter Members	1	7	0
		New Members	18	47	68
		Drops	100	91	129
		Net Growth	-76	-33	-57
25	Indiana	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	6	48	54
		Drops	45	92	77
		Net Growth	-35	-31	-18
Total		New Clubs	0	2	1
		Charter Members	1	34	21
		New Members	52	140	256
		Drops	194	320	331
		Net Growth	-130	-127	-38

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 4th Qtr	2020-2021 4th Qtr
11	Michigan	New Clubs	2	3
		Charter Members	59	68
		New Members	60	245
		Drops	416	465
		Net Growth	-279	-136
13	Ohio	New Clubs	0	1
		Charter Members	2	6
		New Members	66	221
		Drops	372	397
		Net Growth	-274	-131
25	Indiana	New Clubs	0	0
		Charter Members	11	3
		New Members	43	180
		Drops	353	378
		Net Growth	-277	-150
Total		New Clubs	2	4
		Charter Members	72	77
		New Members	169	646
		Drops	1141	1240
		Net Growth	-830	-417

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022
7	Arkansas	New Clubs	0	0	0
		Charter Members	32	5	2
		New Members	199	109	200
		Drops	327	390	351
		Net Growth	-79	-226	-123
9	Iowa	New Clubs	1	0	2
		Charter Members	25	1	43
		New Members	408	320	439
		Drops	629	719	738
		Net Growth	-164	-358	-200
17	Kansas	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	277	398
		Drops	0	369	404
		Net Growth	0	-75	29
26	Missouri	New Clubs	0	0	1
		Charter Members	1	2	25
		New Members	425	415	573
		Drops	746	776	749
		Net Growth	-272	-313	-76
Total		New Clubs	1	0	3
		Charter Members	58	8	70
		New Members	1032	1121	1610
		Drops	1702	2254	2242
		Net Growth	-515	-972	-370

May (Only) Results

MD	GMT Area	CA 1	May-20	May-21	May-22
7	Arkansas	New Clubs	0	0	0
		Charter Members	0	3	0
		New Members	7	13	19
		Drops	29	56	35
		Net Growth	-21	-17	-15
9	Iowa	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	10	41	27
		Drops	56	96	75
		Net Growth	-46	-54	-42
17	Kansas	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	33	40
		Drops	0	38	31
		Net Growth	0	-4	9
26	Missouri	New Clubs	0	0	0
		Charter Members	0	0	2
		New Members	26	81	39
		Drops	63	103	68
		Net Growth	-33	-17	-23
Total		New Clubs	0	0	0
		Charter Members	0	3	2
		New Members	43	168	125
		Drops	148	293	209
		Net Growth	-100	-92	-71

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 4th Qtr	2020-2021 4th Qtr
7	Arkansas	New Clubs	0	0
		Charter Members	2	3
		New Members	23	43
		Drops	152	156
		Net Growth	-123	-82
9	Iowa	New Clubs	0	0
		Charter Members	0	1
		New Members	25	153
		Drops	248	434
		Net Growth	-215	-249
17	Kansas	New Clubs	0	0
		Charter Members	0	0
		New Members	0	121
		Drops	0	162
		Net Growth	0	-36
26	Missouri	New Clubs	0	0
		Charter Members	1	5
		New Members	69	208
		Drops	252	339
		Net Growth	-166	-107
Total		New Clubs	0	0
		Charter Members	3	9
		New Members	117	525
		Drops	652	1091
		Net Growth	-504	-474

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022
23	Connecticut	New Clubs	3	0	2
		Charter Members	85	13	51
		New Members	303	223	407
		Drops	432	416	428
		Net Growth	-19	-143	80
33	Massachusetts	New Clubs	1	2	0
		Charter Members	31	57	4
		New Members	398	200	414
		Drops	497	511	528
		Net Growth	-26	-190	-33
44	New Hampshire	New Clubs	1	0	0
		Charter Members	24	4	0
		New Members	148	193	241
		Drops	215	190	180
		Net Growth	-25	21	72
42	Rhode Island	New Clubs	0	1	0
		Charter Members	2	24	1
		New Members	67	41	60
		Drops	66	133	87
		Net Growth	9	-64	-18
45	New York Vermont	New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	61	43	68
		Drops	76	84	77
		Net Growth	0	-29	-4
41	Maine	New Clubs	1	0	0
		Charter Members	28	2	0
		New Members	111	48	133
		Drops	149	173	122
		Net Growth	0	-110	25
Total		New Clubs	6	3	2
		Charter Members	172	100	56
		New Members	1088	748	1323
		Drops	1435	1507	1422
		Net Growth	-61	-515	122

May (Only) Results

MD	GMT Area	CA 1	May-20	May-21	May-22
23	Connecticut	New Clubs	0	0	1
		Charter Members	0	0	31
		New Members	34	34	37
		Drops	30	48	45
		Net Growth	9	-12	30
33	Massachusetts	New Clubs	0	0	0
		Charter Members	0	1	1
		New Members	13	33	46
		Drops	29	33	41
		Net Growth	-14	4	11
44	New Hampshire	New Clubs	0	0	0
		Charter Members	2	0	0
		New Members	15	48	17
		Drops	15	20	5
		Net Growth	3	31	13
42	Rhode Island	New Clubs	0	1	0
		Charter Members	0	21	0
		New Members	0	1	12
		Drops	1	23	5
		Net Growth	-1	-1	7
45	New York Vermont	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	-4	3	8
		Drops	1	5	10
		Net Growth	-4	-1	-2
41	Maine	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	5	6	6
		Drops	11	9	18
		Net Growth	-6	-2	-12
Total		New Clubs	0	1	1
		Charter Members	2	22	32
		New Members	63	125	126
		Drops	87	138	124
		Net Growth	-13	19	47

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 4th Qtr	2020-2021 4th Qtr
23	Connecticut	New Clubs	1	0
		Charter Members	33	3
		New Members	96	118
		Drops	170	145
		Net Growth	-24	-16
33	Massachusetts	New Clubs	0	0
		Charter Members	1	3
		New Members	48	119
		Drops	257	297
		Net Growth	-188	-145
44	New Hampshire	New Clubs	1	0
		Charter Members	25	2
		New Members	60	79
		Drops	108	110
		Net Growth	-20	-19
42	Rhode Island	New Clubs	0	1
		Charter Members	0	22
		New Members	1	11
		Drops	23	97
		Net Growth	-22	-61
45	New York Vermont	New Clubs	0	0
		Charter Members	1	0
		New Members	5	19
		Drops	12	25
		Net Growth	-3	-4
41	Maine	New Clubs	0	1
		Charter Members	1	37
		New Members	8	19
		Drops	56	49
		Net Growth	-45	9
Total		New Clubs	2	2
		Charter Members	61	67
		New Members	218	365
		Drops	626	723
		Net Growth	-302	-236

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022
51	Puerto Rico U S Virgin Islands	New Clubs	2	0	1
		Charter Members	61	14	29
		New Members	179	222	322
		Drops	445	307	290
		Net Growth	-196	-52	103
60	Various	New Clubs	0	0	1
		Charter Members	1	12	37
		New Members	180	377	292
		Drops	231	196	270
		Net Growth	-27	227	97
Total		New Clubs	2	0	2
		Charter Members	62	26	66
		New Members	359	599	614
		Drops	676	503	560
		Net Growth	-223	175	200

May (Only) Results

MD	GMT Area	CA 1	May-20	May-21	May-22
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	1
		Charter Members	1	0	21
		New Members	3	27	47
		Drops	15	16	28
		Net Growth	-10	15	42
60	Various	New Clubs	0	0	0
		Charter Members	0	0	1
		New Members	7	60	84
		Drops	35	13	36
		Net Growth	-27	48	69
Total		New Clubs	0	0	1
		Charter Members	1	0	22
		New Members	10	87	131
		Drops	50	29	64
		Net Growth	-37	63	111

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 4th Qtr	2020-2021 4th Qtr
51	Puerto Rico U S Virgin Islands	New Clubs	3	2
		Charter Members	37	35
		New Members	88	145
		Drops	124	71
		Net Growth	10	123
60	Various	New Clubs	0	0
		Charter Members	0	11
		New Members	78	180
		Drops	164	91
		Net Growth	-78	114
Total		New Clubs	3	2
		Charter Members	37	46
		New Members	166	325
		Drops	288	162
		Net Growth	-68	237

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022
18	Georgia	New Clubs	0	4	4
		Charter Members	1	110	91
		New Members	325	366	433
		Drops	461	612	605
		Net Growth	-92	-109	-23
31	North Carolina	New Clubs	0	2	0
		Charter Members	25	56	11
		New Members	318	250	377
		Drops	631	593	608
		Net Growth	-227	-230	-135
32	South Carolina	New Clubs	0	1	1
		Charter Members	7	31	23
		New Members	183	214	365
		Drops	391	350	373
		Net Growth	-170	-69	68
35	Aruba Bahamas Florida	New Clubs	1	6	8
		Charter Members	43	172	236
		New Members	475	671	738
		Drops	871	686	978
		Net Growth	-160	288	143
Total		New Clubs	1	13	13
		Charter Members	76	369	361
		New Members	1301	1501	1913
		Drops	2354	2241	2564
		Net Growth	-649	-120	53

May (Only) Results

MD	GMT Area	CA 1	May-20	May-21	May-22
18	Georgia	New Clubs	0	0	0
		Charter Members	0	0	2
		New Members	9	65	39
		Drops	27	88	62
		Net Growth	-15	-23	-17
31	North Carolina	New Clubs	0	1	0
		Charter Members	0	20	1
		New Members	16	36	42
		Drops	56	66	56
		Net Growth	-38	-4	-12
32	South Carolina	New Clubs	0	0	1
		Charter Members	2	0	20
		New Members	6	38	34
		Drops	31	12	42
		Net Growth	-23	29	12
35	Aruba Bahamas Florida	New Clubs	0	0	1
		Charter Members	1	0	38
		New Members	12	58	78
		Drops	70	63	75
		Net Growth	-50	12	51
Total		New Clubs	0	1	2
		Charter Members	3	20	61
		New Members	43	197	193
		Drops	184	229	235
		Net Growth	-126	14	34

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 4th Qtr	2020-2021 4th Qtr
18	Georgia	New Clubs	1	1
		Charter Members	24	24
		New Members	48	176
		Drops	186	284
		Net Growth	-108	-54
31	North Carolina	New Clubs	0	1
		Charter Members	0	32
		New Members	46	135
		Drops	259	277
		Net Growth	-203	-89
32	South Carolina	New Clubs	0	0
		Charter Members	2	1
		New Members	21	118
		Drops	171	115
		Net Growth	-139	17
35	Aruba Bahamas Florida	New Clubs	1	4
		Charter Members	25	96
		New Members	46	274
		Drops	474	440
		Net Growth	-378	-4
Total		New Clubs	2	6
		Charter Members	51	153
		New Members	161	703
		Drops	1090	1116
		Net Growth	-828	-130

MD Wise Analysis

MD	GMT Area	CA 1	2019-2020	2020-2021	2021-2022
12	Tennessee	New Clubs	1	2	3
		Charter Members	35	35	97
		New Members	277	302	423
		Drops	552	515	527
		Net Growth	-169	-133	30
30	Mississippi	New Clubs	1	0	0
		Charter Members	25	1	0
		New Members	136	112	143
		Drops	316	238	225
		Net Growth	-139	-83	-74
34	Alabama	New Clubs	1	2	2
		Charter Members	28	61	74
		New Members	246	231	276
		Drops	370	427	438
		Net Growth	-76	-90	-63
43	Kentucky	New Clubs	1	0	0
		Charter Members	23	0	4
		New Members	193	209	346
		Drops	389	422	353
		Net Growth	-147	-187	37
Total		New Clubs	4	4	5
		Charter Members	111	97	175
		New Members	852	854	1188
		Drops	1627	1602	1543
		Net Growth	-531	-493	-70

May (Only) Results

MD	GMT Area	CA 1	May-20	May-21	May-22
12	Tennessee	New Clubs	0	1	0
		Charter Members	0	7	0
		New Members	6	29	28
		Drops	65	48	25
		Net Growth	-54	-10	6
30	Mississippi	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	3	12	8
		Drops	26	43	17
		Net Growth	-21	-31	-7
34	Alabama	New Clubs	0	0	1
		Charter Members	0	0	38
		New Members	2	31	31
		Drops	19	56	45
		Net Growth	-14	-21	27
43	Kentucky	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	3	54	44
		Drops	22	47	15
		Net Growth	-19	11	31
Total		New Clubs	0	1	1
		Charter Members	0	7	38
		New Members	14	126	111
		Drops	132	194	102
		Net Growth	-108	-51	57

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2019-2020 4th Qtr	2020-2021 4th Qtr
12	Tennessee	New Clubs	0	1
		Charter Members	2	7
		New Members	27	94
		Drops	263	194
		Net Growth	-214	-84
30	Mississippi	New Clubs	0	0
		Charter Members	0	0
		New Members	22	44
		Drops	115	93
		Net Growth	-86	-49
34	Alabama	New Clubs	0	1
		Charter Members	0	22
		New Members	33	115
		Drops	92	144
		Net Growth	-55	5
43	Kentucky	New Clubs	0	0
		Charter Members	2	2
		New Members	14	111
		Drops	143	166
		Net Growth	-118	-42
Total		New Clubs	0	2
		Charter Members	4	31
		New Members	96	364
		Drops	613	597
		Net Growth	-473	-170

MD Wise Analysis

MD	GMT Area	CA 1	2020-2021	2021-2022
19	British Columbia Idaho Washington	New Clubs	1	1
		Charter Members	18	26
		New Members	335	587
		Drops	677	687
		Net Growth	-243	50
Total		New Clubs	1	1
		Charter Members	18	26
		New Members	335	587
		Drops	677	687
		Net Growth	-243	50

May (Only) Results

MD	GMT Area	CA 1	May-21	May-22
19	British Columbia Idaho Washington	New Clubs	0	0
		Charter Members	0	0
		New Members	36	63
		Drops	60	66
		Net Growth	-20	1
Total		New Clubs	0	0
		Charter Members	0	0
		New Members	36	63
		Drops	60	66
		Net Growth	-20	1

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2020-2021 4th Qtr
19	British Columbia Idaho Washington	New Clubs Charter Members New Members Drops Net Growth	1 16 139 340 -154
Total		New Clubs Charter Members New Members Drops Net Growth	1 16 139 340 -154

MD Wise Analysis

MD	GMT Area	CA 1	2020-2021	2021-2022
N	Maine	New Clubs	0	0
		Charter Members	0	0
		New Members	9	8
		Drops	22	17
		Net Growth	-12	-8
Total		New Clubs	0	0
		Charter Members	0	0
		New Members	9	8
		Drops	22	17
		Net Growth	-12	-8

May (Only) Results

MD	GMT Area	CA 1	May-21	May-22
N	Maine	New Clubs	0	0
		Charter Members	0	0
		New Members	1	1
		Drops	0	1
		Net Growth	1	0
Total		New Clubs	0	0
		Charter Members	0	0
		New Members	1	1
		Drops	0	1
		Net Growth	1	0

Statement for 4th Quarter Results (previous 3 years)

MD	GMT Area	CA 1	2020-2021 4th Qtr
N	Maine	New Clubs	0
		Charter Members	0
		New Members	6
		Drops	2
		Net Growth	5
Total		New Clubs	0
		Charter Members	0
		New Members	6
		Drops	2
		Net Growth	5

